



Complying with

THE ETHICS MANDATES

OF THE

FEDERAL ACQUISITION REGULATION

By Michael Palmer, J.D., Ph.D.

This new book

- summarizes the ethics requirements of the Federal Acquisition Regulation,
- describes how to develop a Code of Business Ethics and Conduct,
- includes a guide to developing a Business Ethics Awareness and Compliance Program and Internal Control System,
- contains the complete text of the FAR ethics mandates, and
- provides links to useful resources for achieving compliance with the ethics program mandate.

“If you want to do business with the federal government, you have to be an ethical company, and you have to have policies, programs and practices in place to make that real.”

Richard Cellini
Integrity Interactive

Complying with the Ethics Mandates was written for

Lawyers, accountants, and consultants who advise or represent companies that do business with the United States.

Ethics and Compliance Professionals whose companies do business with the United States or would like to.

Business leaders seeking to do business with the United States.

Government officials wanting to know more about the FAR ethics mandates.



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FAR 3.1002(a)



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About the Author

A lawyer and business consultant, Michael Palmer has over 30 years of experience working with companies of many types and sizes, from multi-national corporations to mom & pop start-ups to major accounting and consulting firms. Mike has a law degree from Georgetown University and a doctorate in social ethics from the Free University of Berlin. He has written numerous articles, books, and courses on ethics and business, including *Ethics in a Professional Context* and *Managing Corporate Integrity*. He has worked as a consultant for USAID-funded projects in several emerging market countries (including Jordan, Bosnia & Herzegovina, Azerbaijan, and Russia) and has taught negotiation theory and practice to lawyers, corporate managers, and small business leaders.

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